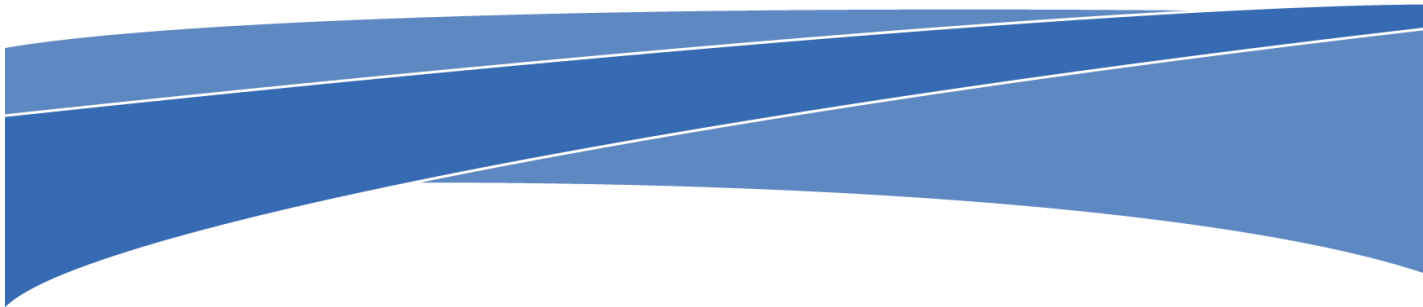


Qvinci Dental Group

Business Intelligence Package

For The Period Ending:
1/31/2022



Reporting Entities

Apple Family Dental; Church Family Dental Clinic; Dallas Dental Group

prepared by
COMPANY NAME
COMPANY EMAIL
COMPANY PHONE

Qvinci Dental Group
KPI - Month Over Month Analysis for Month Ending:
January 31, 2022

	Jan 2022	Jan 2021		Trend
PROFITABILITY				
Total Revenue	\$752,974	\$671,574	↑	12%
Operating Profit Margin	53%	57%	↓	-8%
Profitability Ratio	46%	51%	↓	-10%
Gross Profit Margin	100%	99%	↑	1%
ACTIVITY				
Working Capital Ratio	11439%	11462%	↓	0%
Accounts Receivable Days	4266	4783	↑	-11%
Accounts Payable Days	47585	9568	↓	397%
CASH				
Cash on Hand	\$5,290,559	\$5,318,617	↓	-1%
Months of Cash Reserves	14.9	18.9	↓	-21%
EFFICIENCY				
Return on Equity	89%	102%	↓	-12%
Return on Assets	2%	3%	↓	-22%
Return on Capital Employed	57%	66%	↓	-13%
ASSET USAGE				
Asset Turnover	57%	65%	↓	-13%
LIQUIDITY				
Quick Ratio	11439%	11462%	↓	0%
Current Ratio	11439%	11462%	↓	0%
DEBT				
Debt to Equity	1%	1%	↓	1%
Debt to Total Assets	1%	1%	↓	0%
VERTICAL ANALYSIS				
COGS	\$945	\$4,700	↑	-80%
Gross Profit	\$752,029	\$666,874	↑	13%
Total Expenses	\$355,390	\$281,435	↓	26%
Net Income	\$346,340	\$344,560	↑	1%

ENTITIES IN THIS REPORT

Apple Family Dental; Church Family Dental Clinic; Dallas Dental Group

Qvinci Dental Group
KPI - Year Over Year Analysis as of:
January 31, 2022

	Jan 01, 2022-Jan 31, 2022	Jan 01, 2021-Jan 31, 2021		Trend
PROFITABILITY				
Total Revenue	\$752,974	\$671,574	↑	12%
Operating Profit Margin	53%	57%	↓	-8%
Profitability Ratio	46%	51%	↓	-10%
Gross Profit Margin	100%	99%	↑	1%
ACTIVITY				
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Debt to Equity	1%	1%	↓	1%
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Gross Profit	\$752,029	\$666,874	↑	13%
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Net Income	\$346,340	\$344,560	↑	1%

ENTITIES IN THIS REPORT

Apple Family Dental; Church Family Dental Clinic; Dallas Dental Group

KPI Scorecard Guidance

Reporting Periods

Last 12 Months = Jan 01, 2021-Dec 31, 2021

This FY To Date = Jan 01, 2021-Dec 31, 2021

Last FY To Date = Jan 01, 2020-Dec 31, 2020

Income Analysis

Understanding Income Ratios

Device Sales

Merchant Fees

Other Income

Patient Fees

Other Rebates

Ratios in this section are: Income Account / Total Income. System columns ratios are the results of all entities in the system. This FYTD ratios will be RED if LESS than Ideal Low. The TREND formula is (This FYTD - Last FYTD) / This FYTD. Green checks indicate favorable movement vs Red Xs.

COGS Analysis

Understanding COGS Ratios

Ortho Materials

Product Material

Supplements

Profi

Misc Parts

Ratios in this section are: COGS Account / Total Income. System columns ratios are the results of all entities in the system. This FYTD ratios will be RED if GREATER than Ideal HIGH. The TREND formula is (This FYTD - Last FYTD) / This FYTD. Green checks indicate favorable movement vs Red Xs.

Expense Analysis

Understanding Expense Ratios

Accounting

Professional Services

Rent

Dental Supplies

Hygienist Compensation

Ratios in this section are: Expense Account / Total Income. System columns ratios are the results of all entities in the system. This FYTD ratios will be RED if GREATER than Ideal HIGH. Green checks indicate favorable movement vs Red Xs.

KPI Analysis

Understanding KPI Ratios

Total Marketing Expenses

Formula = Account / Total Income. Colors same as above by account type (income vs cost)

Misc Salary Costs

Formula = Account / Total Income. Colors same as above by account type (income vs cost)

Total Owner Expenses

Formula = Account / Total Income. Colors same as above by account type (income vs cost)

Temp Salary

Formula = Account / Total Income. Colors same as above by account type (income vs cost)

Total Variable Costs

Formula = Account / Total Income. Colors same as above by account type (income vs cost)

COGS Ratio

Formula = Total COGS / Total Income. Colors same as above by account type (income vs cost)

Gross Margin Ratio

Formula = Gross Profit / Total Income. Colors same as above by account type (income vs cost)

Expense Ratio

Formula = Total Expense / Total Income. Colors same as above by account type (income vs cost)

Profitability Ratio (Net Income)

Formula = Net Income / Total Income. Colors same as above by account type (income vs cost)

Labor Ratio

Formula = Total Labor / Total Income. Colors same as above by account type (income vs cost)

Advertising & Marketing Ratio

Formula = Total Advertising & Marketing / Total Income. Colors same as above by account type (income vs cost)

Months of Cash

Formula = Total Checking and Savings / Total Expense averaged over the period range. Colors same as above by account type (income vs cost)

KPI Scorecard

For The Period Ending: December 31, 2021

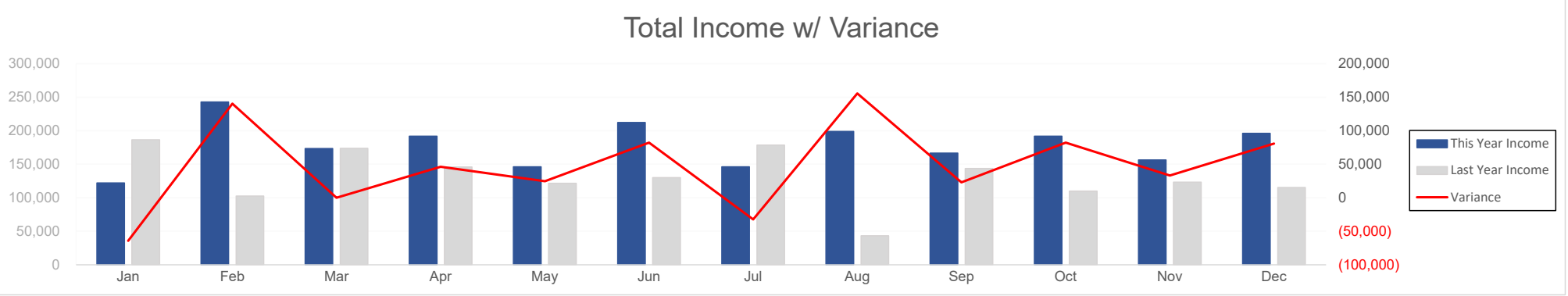
	Ideal Range		Entity Ratios				Ecosystem Ratios	
Income Analysis	Low	High	This FYTD	Last FYTD	Trend	Last 12 Months	System Average	System Top 20%
Device Sales	1.0%	2.0%	0.6%	1.0%	✗	0.5%	0.5%	1.3%
Merchant Fees	1.0%	2.0%	0.8%	1.5%	✗	0.7%	0.4%	1.6%
Other Income	2.0%	4.0%	1.4%	3.2%	✗	0.8%	2.9%	10.9%
Patient Fees	85.0%	89.0%	99.8%	99.8%	✓	99.8%	52.6%	64.6%
Other Rebates	1.0%	3.0%	0.3%	0.4%	✗	0.2%	0.2%	0.6%
COGS Analysis	Low	High	This FYTD	Last FYTD	Trend	Last 12 Months	System Average	System Top 20%
Ortho Materials	3.0%	5.0%	7.5%	5.1%	✗	6.1%	6.6%	8.1%
Product Material	1.0%	3.0%	0.4%	0.7%	✓	0.4%	0.4%	1.3%
Supplements	1.0%	3.0%	0.8%	1.5%	✓	0.7%	0.1%	0.5%
Profi	5.0%	8.0%	10.3%	9.5%	✗	9.3%	5.2%	7.1%
Misc Parts	1.0%	3.0%	0.3%	0.4%	✓	0.2%	0.1%	0.4%
Expense Analysis	Low	High	This FYTD	Last FYTD	Trend	Last 12 Months	System Average	System Top 20%
Accounting	0.0%	1.0%	0.5%	0.6%	✓	0.5%	0.4%	0.3%
Professional Services	1.0%	3.0%	4.0%	0.9%	✗	4.0%	2.8%	2.4%
Rent	5.0%	8.0%	3.6%	4.0%	✓	3.6%	5.2%	4.1%
Dental Supplies	5.0%	6.3%	6.4%	5.4%	✗	6.4%	13.1%	12.9%
Hygienist Compensation	5.0%	8.0%	3.3%	3.6%	✓	3.3%	21.0%	19.3%
KPI Analysis	Low	High	This FYTD	Last FYTD	Trend	Last 12 Months	System Average	System Top 20%
Total Marketing Expenses	5.0%	8.0%	2.8%	3.2%	✓	2.8%	2.1%	1.8%
Misc Salary Costs	2.0%	4.0%	4.3%	4.8%	✓	4.3%	3.0%	2.8%
Total Owner Expenses	5.0%	8.0%	1.3%	1.5%	✓	1.3%	5.0%	8.5%
Temp Salary	5.0%	8.0%	6.1%	3.3%	✗	6.1%	4.4%	3.7%
Total Variable Costs	5.0%	8.0%	10.2%	9.7%	✗	10.2%	7.5%	6.4%
COGS Ratio	5.0%	8.0%	0.7%	1.2%	✓	0.7%	14.9%	12.2%
Gross Margin Ratio	5.0%	8.0%	99.3%	98.8%	✓	99.3%	74.6%	87.8%
Expense Ratio	45.0%	50.0%	56.4%	53.0%	✗	56.4%	53.6%	52.8%
Profitability Ratio (Net Income)	5.0%	8.0%	29.4%	39.8%	✗	29.4%	16.5%	24.5%
Labor Ratio	12.0%	16.0%	17.6%	19.6%	✓	17.6%	12.8%	11.2%
Advertising & Marketing Ratio	5.0%	8.0%	1.2%	1.4%	✓	1.2%	0.9%	0.8%
Months of Cash	3.0	6.0	9.5	13.9	✗	9.5	8.3	7.0

Qvinci Dental Group

For The Period Ending: December 31, 2021

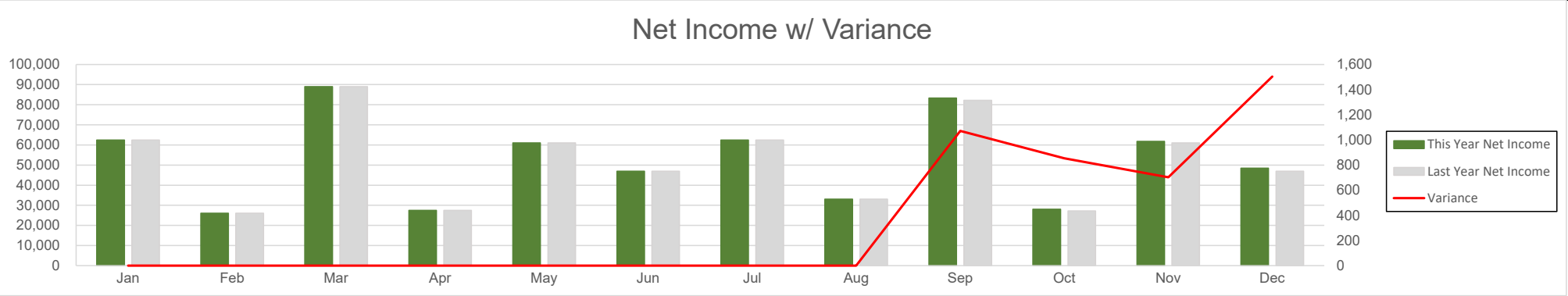
Total Income Analysis Year Over Year By Month

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Last Year Income	186,346	102,576	173,667	145,867	121,576	130,067	178,467	43,400	143,564	109,855	123,264	115,404
This Year Income	122,104	242,913	173,492	191,937	146,192	212,237	146,192	198,937	166,492	191,937	156,320	196,109
Variance	(64,242)	140,337	(174)	46,070	24,616	82,170	(32,274)	155,537	22,928	82,082	33,056	80,704



Net Income Analysis Year Over Year By Month

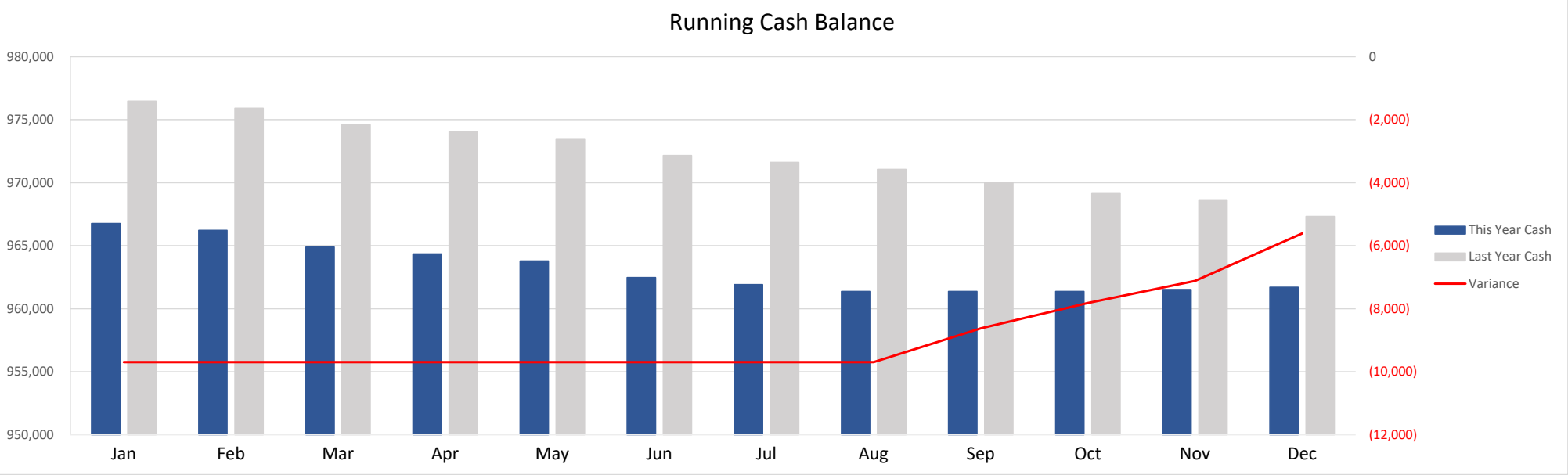
Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Last Year Net Income	62,446	26,052	88,975	27,452	61,046	46,981	62,446	33,052	82,228	27,153	61,046	46,981
This Year Net Income	62,446	26,052	88,975	27,452	61,046	46,981	62,446	33,052	83,300	28,006	61,749	48,485
Variance	0	0	0	0	0	0	0	0	1,072	854	703	1,504



Qvinci Dental Group
For The Period Ending: December 31, 2021

Running Cash Balance Analysis Year Over Year By Month

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Last Year Cash	976,465	975,917	974,592	974,044	973,489	972,171	971,616	971,068	969,997	969,199	968,644	967,326
This Year Cash	966,771	966,223	964,898	964,350	963,796	962,477	961,923	961,375	961,375	961,381	961,530	961,715
Variance	(9,693)	(9,693)	(9,693)	(9,693)	(9,693)	(9,693)	(9,693)	(9,693)	(8,622)	(7,817)	(7,114)	(5,610)



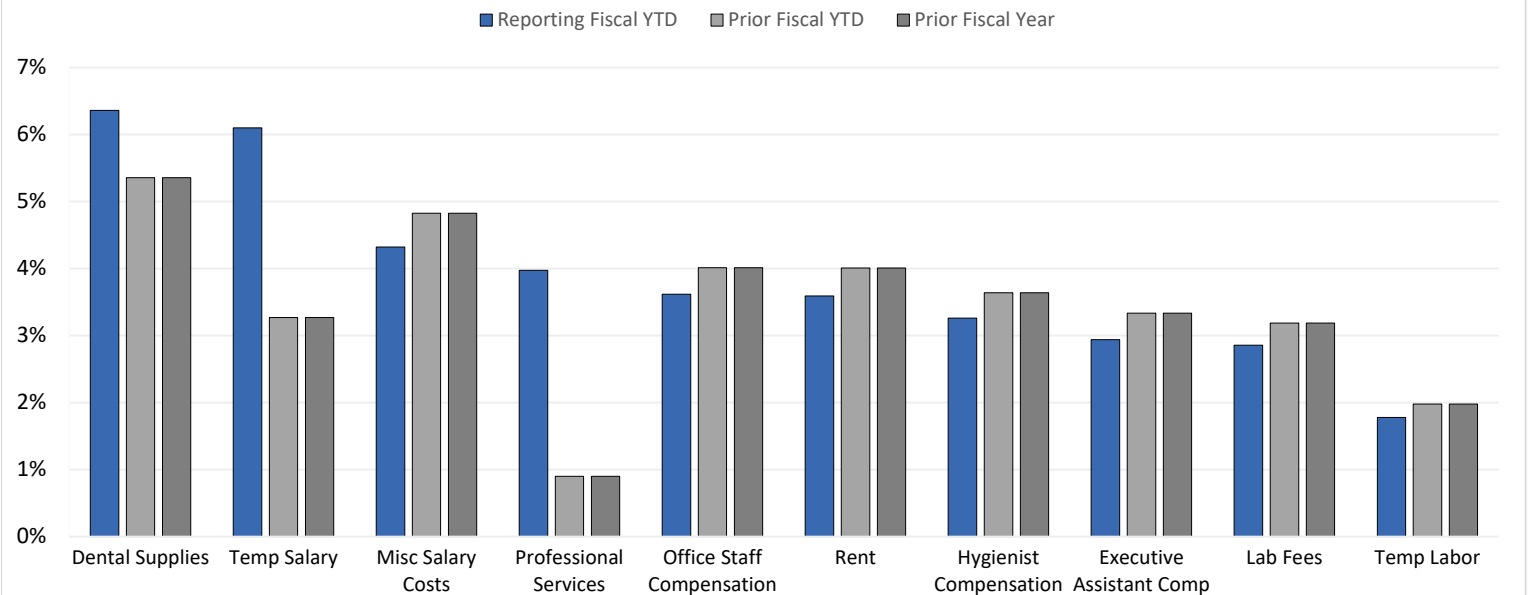
ENTITIES IN THIS REPORT

Apple Family Dental

Qvinci Dental Group
For The Period Ending: December 31, 2021

Expense Analysis - Top 10 Expenses

Reporting Fiscal YTD vs Prior FYTD vs Prior Fiscal Year



Accounts	Expenses Reporting Fiscal YTD	% of Income Reporting Fiscal YTD *	% of Income Prior Fiscal YTD	% of Income Prior Fiscal Year
Dental Supplies	\$136,453	6.4%	5.4%	5.4%
Temp Salary	\$130,848	6.1%	3.3%	3.3%
Misc Salary Costs	\$92,723	4.3%	4.8%	4.8%
Professional Services	\$85,266	4.0%	0.9%	0.9%
Office Staff Compensation	\$77,572	3.6%	4.0%	4.0%
Rent	\$77,054	3.6%	4.0%	4.0%
Hygienist Compensation	\$69,885	3.3%	3.6%	3.6%
Executive Assistant Comp	\$62,995	2.9%	3.3%	3.3%
Lab Fees	\$61,214	2.9%	3.2%	3.2%
Temp Labor	\$38,139	1.8%	2.0%	2.0%
Total	\$832,149	38.8%	34.5%	34.5%

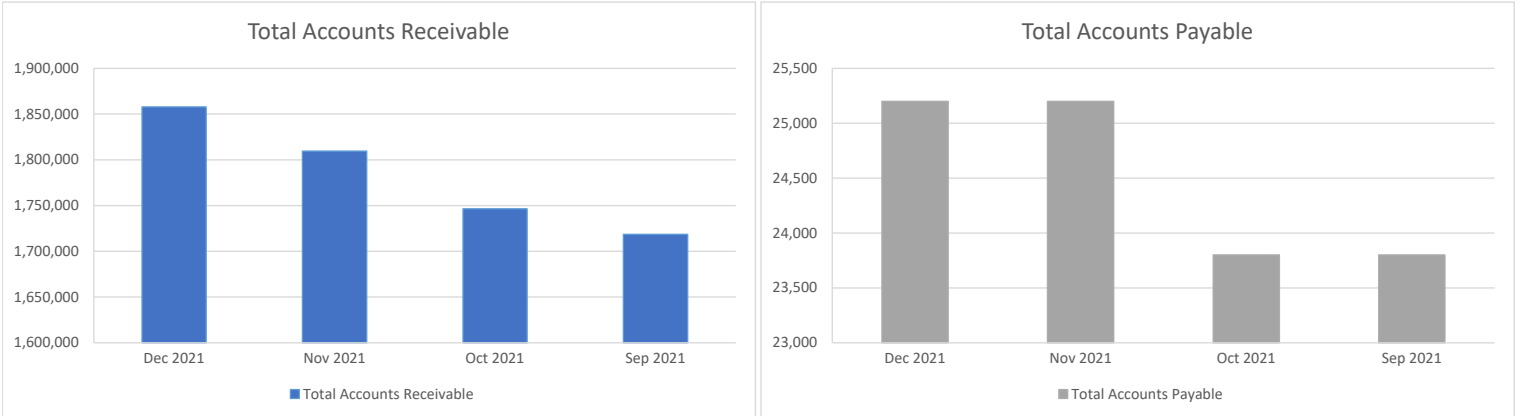
* Red indicates values greater than the prior period, green is less than or equal to

ENTITIES IN THIS REPORT

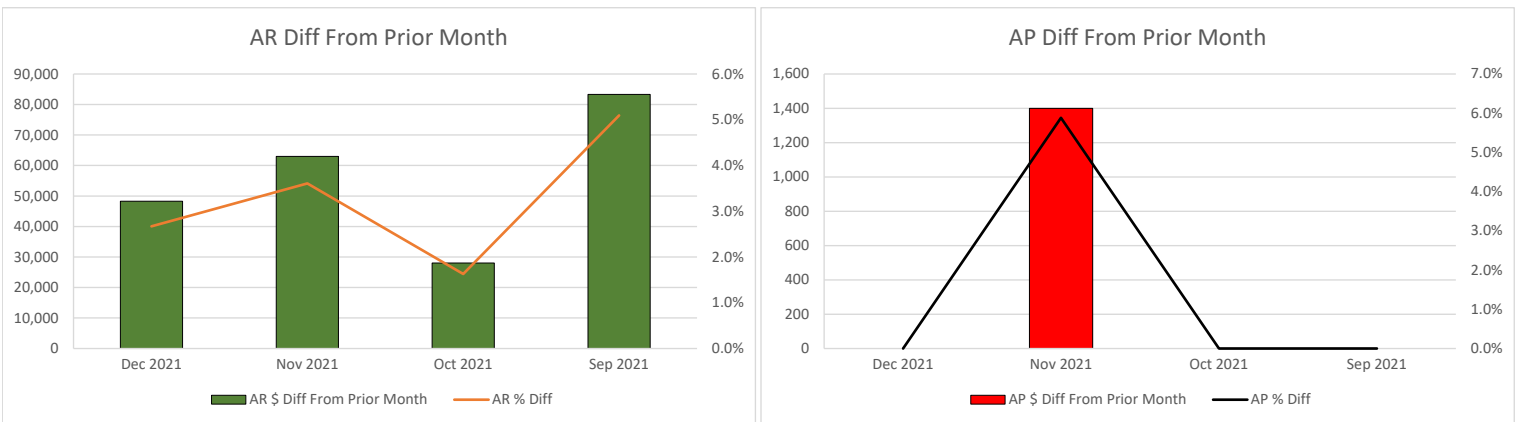
Apple Family Dental

Qvinci Dental Group
For The Period Ending: December 31, 2021

AR and AP Analysis with Variance



	Dec 2021	Nov 2021	Oct 2021	Sep 2021
Total Accounts Receivable	1,857,800	1,809,500	1,746,500	1,718,500
Total Accounts Payable	25,200	25,200	23,800	23,800
AR \$ Diff From Prior Month	48,300	63,000	28,000	83,300
AP \$ Diff From Prior Month	0	1,400	0	0
AR % Diff	2.7%	3.6%	1.6%	5.1%
AP % Diff	0.0%	5.9%	0.0%	0.0%



ENTITIES IN THIS REPORT

Apple Family Dental

Qvinci Dental Group
Balance Sheet by Entity as of:
January 31, 2022

	Apple Family Dental	Church Family Dental Clinic	Dallas Dental Group	Jan 2022
ASSETS				
Current Assets				
Checking/Savings				
Bank	961,919.80	1,923,839.61	2,404,799.51	5,290,558.92
Total Checking/Savings	961,919.80	1,923,839.61	2,404,799.51	5,290,558.92
Accounts Receivable				
Accounts Receivable	1,920,800.00	3,841,600.00	4,802,000.00	10,564,400.00
Total Accounts Receivable	1,920,800.00	3,841,600.00	4,802,000.00	10,564,400.00
Total Current Assets	2,882,719.80	5,765,439.61	7,206,799.51	15,854,958.92
TOTAL ASSETS	2,882,719.80	5,765,439.61	7,206,799.51	15,854,958.92
LIABILITIES & EQUITY				
Current Liabilities				
Accounts Payable				
Accounts Payable	25,200.00	50,400.00	63,000.00	138,600.00
Total Accounts Payable	25,200.00	50,400.00	63,000.00	138,600.00
Total Current Liabilities	25,200.00	50,400.00	63,000.00	138,600.00
Total Liabilities	25,200.00	50,400.00	63,000.00	138,600.00
Equity				
Unmapped	8,177.82		20,444.54	28,622.36
Opening Balance Equity	61,524.58	123,049.15	153,811.44	338,385.17
Retained Earnings	2,787,817.41		6,969,543.53	9,757,360.94
Total Equity	2,857,519.80	123,049.15	7,143,799.51	10,124,368.47
TOTAL LIABILITIES & EQUITY	2,882,719.80	173,449.15	7,206,799.51	10,262,968.47

Qvinci Dental Group
Profit & Loss - By Entity For The Reporting Month & Total
January 31, 2022

	Apple Family Dental	Church Family Dental Clinic	Dallas Dental Group	Jan 01, 2022-Jan 31, 2022
Ordinary Income/Expense				
Income				
Other Income	193.76	387.51	484.39	1,065.66
Patient Fees	136,710.55	273,421.10	341,776.38	751,908.04
Total Income	136,904.31	273,808.62	342,260.77	752,973.69
Cost of Goods Sold				
Product Material	90.40	0.00	226.00	316.40
Widget Assembly1	179.60	0.00	449.00	628.60
Total COGS	270.00	0.00	675.00	945.00
Gross Profit	136,634.31	273,808.62	341,585.77	752,028.69
Expense				
Business Expenses				
Accounting	583.22	1,166.44	1,458.05	3,207.71
Bank Charges	50.92	101.83	127.29	280.04
Building Costs	744.10	1,488.19	1,860.24	4,092.53
Disposal Costs	73.19	146.38	182.97	402.53
Dues and Subscriptions	553.28	1,106.57	1,383.21	3,043.06
Equipment	155.14	310.29	387.86	853.29
Insurance – Worker's Comp	101.09	202.18	252.72	555.98
Interest Expense	1,582.24	3,164.49	3,955.61	8,702.34
Legal	144.48	288.96	361.20	794.64
Liability Insurance	671.23	1,342.46	1,678.08	3,691.78
Malpractice Insurance	533.88	1,067.77	1,334.71	2,936.36
Materials	3.04	6.08	7.60	16.72
Merchant Service Fees	942.76	1,885.52	2,356.90	5,185.18
Office Supply	361.77	723.54	904.43	1,989.75
Other Insurance	44.87	89.74	112.18	246.80
Outsourcing Fees	69.17	138.34	172.92	380.42
Postage and Delivery	76.14	152.27	190.34	418.75
Printing Costs	39.25	78.50	98.12	215.86
Processing Costs	244.82	489.63	612.04	1,346.49
Professional Licenses	76.26	152.52	190.65	419.43
Professional Services	4,908.73	9,817.46	12,271.82	26,998.00
Retirement Plan Costs	18.46	36.91	46.14	101.51
Taxes	665.91	1,331.82	1,664.77	3,662.49
Tech Expenses	612.33	1,224.66	1,530.83	3,367.83
Uniforms	76.03	152.06	190.08	418.18

Qvinci Dental Group
Profit & Loss - By Entity For The Reporting Month & Total
January 31, 2022

	Apple Family Dental	Church Family Dental Clinic	Dallas Dental Group	Jan 01, 2022-Jan 31, 2022
Total Business Expenses	13,332.30	26,664.61	33,330.76	73,327.67
Facility & Equipment Expenses				
Cleaning Costs	160.16	320.32	400.40	880.88
Communications Costs	302.26	604.52	755.65	1,662.43
Equipment Rental	62.35	124.70	155.88	342.94
Office Maintenance	173.81	347.62	434.53	955.97
Property Taxes	204.06	408.12	510.15	1,122.33
Rent	4,055.46	8,110.93	10,138.66	22,305.05
Repairs and Maintenance	298.50	597.01	746.26	1,641.77
Utilities	526.10	1,052.21	1,315.26	2,893.57
Total Facility & Equipment Expenses	5,782.72	11,565.43	14,456.79	31,804.94
Marketing Expenses				
Advertising and Promotion	1,245.29	2,490.58	3,113.23	6,849.11
Internet and Website	966.69	1,933.38	2,416.73	5,316.81
SEO	640.78	1,281.56	1,601.95	3,524.29
Total Marketing Expenses	2,852.76	5,705.53	7,131.91	15,690.20
Owner Expenses				
Cars	262.56	525.12	656.40	1,444.08
Donations	84.29	168.58	210.72	463.58
Entertainment	231.38	462.76	578.45	1,272.59
Parking and Tolls	13.40	26.79	33.49	73.68
Special Marketing Costs	67.88	135.76	169.70	373.34
Staff Development	92.38	184.75	230.94	508.07
Training	388.41	776.82	971.03	2,136.27
Travel Expense	374.22	748.43	935.54	2,058.19
Total Owner Expenses	1,514.51	3,029.02	3,786.27	8,329.79
Payroll Expenses				
401K	131.40	262.80	328.50	722.70
Back Payroll Expenses	30.52	61.04	76.30	167.86
Benefits	342.09	684.18	855.23	1,881.51
Contractors	467.92	935.83	1,169.79	2,573.54
Executive Assistant Comp	3,340.81	6,681.62	8,352.02	18,374.44
Hygienist Compensation	3,678.15	7,356.30	9,195.38	20,229.84
Misc Salary Costs	4,880.18	9,760.36	12,200.45	26,840.99
Office Staff Compensation	4,082.72	8,165.43	10,206.79	22,454.94
Part-time Labor	546.62	1,093.25	1,366.56	3,006.43
Payroll Service Fees	150.90	301.81	377.26	829.97
Payroll Taxes	1,649.36	3,298.71	4,123.39	9,071.46
Profit Sharing Pool	44.98	89.96	112.45	247.39
Reimbursement	0.25	0.50	0.63	1.39

Qvinci Dental Group
Profit & Loss - By Entity For The Reporting Month & Total
January 31, 2022

	Apple Family Dental	Church Family Dental Clinic	Dallas Dental Group	Jan 01, 2022-Jan 31, 2022
Salaries	476.24	952.47	1,190.59	2,619.30
Total Payroll Expenses	19,822.14	39,644.27	49,555.34	109,021.75
Temp Labor Costs				
Temp Labor	2,007.34	4,014.68	5,018.35	11,040.37
Temp Retirement Program	12.96	25.91	32.39	71.26
Temp Salary	7,307.76	14,615.53	18,269.41	40,192.70
Total Temp Labor Costs	9,328.06	18,656.12	23,320.15	51,304.33
Variable Costs				
Dental Supplies	7,602.80	15,205.59	19,006.99	41,815.38
Dentures and Implants	1,159.23	2,318.46	2,898.07	6,375.75
Lab Fees	3,221.80	6,443.59	8,054.49	17,719.88
Total Variable Costs	11,983.82	23,967.64	29,959.55	65,911.01
Total Expense	64,616.31	129,232.62	161,540.77	355,389.69
Net Ordinary Income	72,018.00	144,576.00	180,045.00	396,639.00
Other Income/Expense				
Other Income				
Fees for Other Services	127.20	0.00	318.00	445.20
Refunds from Clients	97.20	0.00	243.00	340.20
Total Other Income	224.40	0.00	561.00	785.40
Other Expense				
Doctor Comp				
Disability Ins	146.40	292.80	366.00	805.20
Health Ins	200.00	400.00	500.00	1,100.00
Life Insurance	93.60	187.20	234.00	514.80
Owner Salary	8,000.00	16,000.00	20,000.00	44,000.00
Payroll Taxes	796.00	1,592.00	1,990.00	4,378.00
Retirement Fund	52.00	104.00	130.00	286.00
Total Doctor Comp	9,288.00	18,576.00	23,220.00	51,084.00
Total Other Expense	9,288.00	18,576.00	23,220.00	51,084.00
Net Other Income	(9,063.60)	(18,576.00)	(22,659.00)	(50,298.60)
Net Income	62,954.40	126,000.00	157,386.00	346,340.40

Qvinci Dental Group
Peer Benchmarking Report
Top 20% Comparison for This Fiscal Year Ending:
January 31, 2022

	Top 20% (2 of 10 locations)	Top 20% (2 of 10 locations) %	Apple Family Dental	Apple Family Dental %	Church Family Dental Clinic	Church Family Dental Clinic %	Dallas Dental Group	Dallas Dental Group %
Ordinary Income/Expense								
Income								
Other Income	847.68	0.14%	193.76	0.14%	387.51	0.14%	484.39	0.14%
Patient Fees	598,108.67	99.86%	136,710.55	99.86%	273,421.10	99.86%	341,776.38	99.86%
Total Income	598,956.35	100.00%	136,904.31	100.00%	273,808.62	100.00%	342,260.77	100.00%
Cost of Goods Sold								
Product Material	395.50	0.07%	90.40	0.07%	0.00	0.00%	226.00	0.07%
Widget Assembly1	785.75	0.13%	179.60	0.13%	0.00	0.00%	449.00	0.13%
Total COGS	1,181.25	0.20%	270.00	0.20%	0.00	0.00%	675.00	0.20%
Gross Profit	597,775.10	99.80%	136,634.31	99.80%	273,808.62	100.00%	341,585.77	99.80%
Expense								
Business Expenses								
Accounting	2,551.59	0.43%	583.22	0.43%	1,166.44	0.43%	1,458.05	0.43%
Bank Charges	222.76	0.04%	50.92	0.04%	101.83	0.04%	127.29	0.04%
Building Costs	3,255.42	0.54%	744.10	0.54%	1,488.19	0.54%	1,860.24	0.54%
Disposal Costs	320.20	0.05%	73.19	0.05%	146.38	0.05%	182.97	0.05%
Dues and Subscriptions	2,420.62	0.40%	553.28	0.40%	1,106.57	0.40%	1,383.21	0.40%
Equipment	678.76	0.11%	155.14	0.11%	310.29	0.11%	387.86	0.11%
Insurance – Worker's Comp	442.26	0.07%	101.09	0.07%	202.18	0.07%	252.72	0.07%
Interest Expense	6,922.32	1.16%	1,582.24	1.16%	3,164.49	1.16%	3,955.61	1.16%
Legal	632.10	0.11%	144.48	0.11%	288.96	0.11%	361.20	0.11%
Liability Insurance	2,936.64	0.49%	671.23	0.49%	1,342.46	0.49%	1,678.08	0.49%
Malpractice Insurance	2,335.74	0.39%	533.88	0.39%	1,067.77	0.39%	1,334.71	0.39%
Materials	13.30	0.00%	3.04	0.00%	6.08	0.00%	7.60	0.00%
Merchant Service Fees	4,124.58	0.69%	942.76	0.69%	1,885.52	0.69%	2,356.90	0.69%
Office Supply	1,582.75	0.26%	361.77	0.26%	723.54	0.26%	904.43	0.26%
Other Insurance	196.32	0.03%	44.87	0.03%	89.74	0.03%	112.18	0.03%
Outsourcing Fees	302.61	0.05%	69.17	0.05%	138.34	0.05%	172.92	0.05%
Postage and Delivery	333.10	0.06%	76.14	0.06%	152.27	0.06%	190.34	0.06%
Printing Costs	171.71	0.03%	39.25	0.03%	78.50	0.03%	98.12	0.03%
Processing Costs	1,071.07	0.18%	244.82	0.18%	489.63	0.18%	612.04	0.18%
Professional Licenses	333.64	0.06%	76.26	0.06%	152.52	0.06%	190.65	0.06%
Professional Services	21,475.69	3.59%	4,908.73	3.59%	9,817.46	3.59%	12,271.82	3.59%
Retirement Plan Costs	80.75	0.01%	18.46	0.01%	36.91	0.01%	46.14	0.01%
Taxes	2,913.35	0.49%	665.91	0.49%	1,331.82	0.49%	1,664.77	0.49%
Tech Expenses	2,678.95	0.45%	612.33	0.45%	1,224.66	0.45%	1,530.83	0.45%
Uniforms	332.64	0.06%	76.03	0.06%	152.06	0.06%	190.08	0.06%
Total Business Expenses	58,328.83	9.74%	13,332.30	9.74%	26,664.61	9.74%	33,330.76	9.74%
Facility & Equipment Expenses								
Cleaning Costs	700.70	0.12%	160.16	0.12%	320.32	0.12%	400.40	0.12%
Communications Costs	1,322.39	0.22%	302.26	0.22%	604.52	0.22%	755.65	0.22%
Equipment Rental	272.79	0.05%	62.35	0.05%	124.70	0.05%	155.88	0.05%
Office Maintenance	760.43	0.13%	173.81	0.13%	347.62	0.13%	434.53	0.13%
Property Taxes	892.76	0.15%	204.06	0.15%	408.12	0.15%	510.15	0.15%
Rent	17,742.66	2.96%	4,055.46	2.96%	8,110.93	2.96%	10,138.66	2.96%
Repairs and Maintenance	1,305.96	0.22%	298.50	0.22%	597.01	0.22%	746.26	0.22%
Utilities	2,301.71	0.38%	526.10	0.38%	1,052.21	0.38%	1,315.26	0.38%
Total Facility & Equipment Expenses	25,299.38	4.22%	5,782.72	4.22%	11,565.43	4.22%	14,456.79	4.22%
Marketing Expenses								
Advertising and Promotion	5,448.15	0.91%	1,245.29	0.91%	2,490.58	0.91%	3,113.23	0.91%
Internet and Website	4,229.28	0.71%	966.69	0.71%	1,933.38	0.71%	2,416.73	0.71%
SEO	2,803.41	0.47%	640.78	0.47%	1,281.56	0.47%	1,601.95	0.47%
Total Marketing Expenses	12,480.84	2.08%	2,852.76	2.08%	5,705.53	2.08%	7,131.91	2.08%
Owner Expenses								
Cars	1,148.70	0.19%	262.56	0.19%	525.12	0.19%	656.40	0.19%
Donations	368.76	0.06%	84.29	0.06%	168.58	0.06%	210.72	0.06%
Entertainment	1,012.29	0.17%	231.38	0.17%	462.76	0.17%	578.45	0.17%
Parking and Tolls	58.61	0.01%	13.40	0.01%	26.79	0.01%	33.49	0.01%
Special Marketing Costs	296.98	0.05%	67.88	0.05%	135.76	0.05%	169.70	0.05%
Staff Development	404.15	0.07%	92.38	0.07%	184.75	0.07%	230.94	0.07%
Training	1,699.30	0.28%	388.41	0.28%	776.82	0.28%	971.03	0.28%
Travel Expense	1,637.20	0.27%	374.22	0.27%	748.43	0.27%	935.54	0.27%
Total Owner Expenses	6,625.97	1.11%	1,514.51	1.11%	3,029.02	1.11%	3,786.27	1.11%
Payroll Expenses								
401K	574.88	0.10%	131.40	0.10%	262.80	0.10%	328.50	0.10%
Back Payroll Expenses	133.53	0.02%	30.52	0.02%	61.04	0.02%	76.30	0.02%
Benefits	1,496.65	0.25%	342.09	0.25%	684.18	0.25%	855.23	0.25%
Contractors	2,047.13	0.34%	467.92	0.34%	935.83	0.34%	1,169.79	0.34%
Executive Assistant Comp	14,616.04	2.44%	3,340.81	2.44%	6,681.62	2.44%	8,352.02	2.44%
Hygienist Compensation	16,091.92	2.69%	3,678.15	2.69%	7,356.30	2.69%	9,195.38	2.69%
Misc Salary Costs	21,350.79	3.56%	4,880.18	3.56%	9,760.36	3.56%	12,200.45	3.56%
Office Staff Compensation	17,861.88	2.98%	4,082.72	2.98%	8,165.43	2.98%	10,206.79	2.98%
Part-time Labor	2,391.48	0.40%	546.62	0.40%	1,093.25	0.40%	1,366.56	0.40%
Payroll Service Fees	660.21	0.11%	150.90	0.11%	301.81	0.11%	377.26	0.11%
Payroll Taxes	7,215.93	1.20%	1,649.36	1.20%	3,298.71	1.20%	4,123.39	1.20%
Profit Sharing Pool	196.79	0.03%	44.98	0.03%	89.96	0.03%	112.45	0.03%
Reimbursement	1.10	0.00%	0.25	0.00%	0.50	0.00%	0.63	0.00%
Salaries	2,083.53	0.35%	476.24	0.35%	952.47	0.35%	1,190.59	0.35%
Total Payroll Expenses	86,721.85	14.48%	19,822.14	14.48%	39,644.27	14.48%	49,555.34	14.48%
Temp Labor Costs								
Temp Labor	8,782.11	1.47%	2,007.34	1.47%	4,014.68	1.47%	5,018.35	1.47%
Temp Retirement Program	56.68	0.01%	12.96	0.01%	25.91	0.01%	32.39	0.01%
Temp Salary	31,971.47	5.34%	7,307.76	5.34%	14,615.53	5.34%	18,269.41	5.34%
Total Temp Labor Costs	40,810.26	6.81%	9,328.06	6.81%	18,656.12	6.81%	23,320.15	6.81%
Variable Costs								
Dental Supplies	33,262.23	5.55%	7,602.80	5.55%	15,205.59	5.55%	19,006.99	5.55%

	Top 20% (2 of 10 locations)	Top 20% (2 of 10 locations) %	Apple Family Dental	Apple Family Dental %	Church Family Dental Clinic	Church Family Dental Clinic %	Dallas Dental Group	Dallas Dental Group %
Dentures and Implants	5,071.62	0.85%	1,159.23	0.85%	2,318.46	0.85%	2,898.07	0.85%
Lab Fees	14,095.36	2.35%	3,221.80	2.35%	6,443.59	2.35%	8,054.49	2.35%
Total Variable Costs	52,429.21	8.75%	11,983.82	8.75%	23,967.64	8.75%	29,959.55	8.75%
Total Expense	282,696.35	47.20%	64,616.31	47.20%	129,232.62	47.20%	161,540.77	47.20%
Net Ordinary Income	315,078.75	52.60%	72,018.00	52.60%	144,576.00	52.80%	180,045.00	52.60%
Other Income/Expense								
Other Income								
Fees for Other Services	556.50	0.09%	127.20	0.09%	0.00	0.00%	318.00	0.09%
Refunds from Clients	425.25	0.07%	97.20	0.07%	0.00	0.00%	243.00	0.07%
Total Other Income	981.75	0.16%	224.40	0.16%	0.00	0.00%	561.00	0.16%
Other Expense								
Doctor Comp								
Disability Ins	640.50	0.11%	146.40	0.11%	292.80	0.11%	366.00	0.11%
Health Ins	875.00	0.15%	200.00	0.15%	400.00	0.15%	500.00	0.15%
Life Insurance	409.50	0.07%	93.60	0.07%	187.20	0.07%	234.00	0.07%
Owner Salary	35,000.00	5.84%	8,000.00	5.84%	16,000.00	5.84%	20,000.00	5.84%
Payroll Taxes	3,482.50	0.58%	796.00	0.58%	1,592.00	0.58%	1,990.00	0.58%
Retirement Fund	227.50	0.04%	52.00	0.04%	104.00	0.04%	130.00	0.04%
Total Doctor Comp	40,635.00	6.78%	9,288.00	6.78%	18,576.00	6.78%	23,220.00	6.78%
Total Other Expense	40,635.00	6.78%	9,288.00	6.78%	18,576.00	6.78%	23,220.00	6.78%
Net Other Income	(39,653.25)	-6.62%	(9,063.60)	-6.62%	(18,576.00)	-6.78%	(22,659.00)	-6.62%
Net Income	275,425.50	45.98%	62,954.40	45.98%	126,000.00	46.02%	157,386.00	45.98%

Qvinci Dental Group
Profit & Loss - Year Over Year
January 31, 2022

	Jan 01, 2022-Jan 31, 2022	Jan 01, 2021-Jan 31, 2021	\$ Diff	% Diff
Ordinary Income/Expense				
Income				
Other Income	1,065.66	1,065.66	0.00	0.0%
Patient Fees	751,908.04	670,508.04	81,400.00	10.8%
Total Income	752,973.69	671,573.69	81,400.00	10.8%
Cost of Goods Sold				
Product Material	316.40	2,800.00	(2,483.60)	(785.0%)
Widget Assembly ¹	628.60	1,899.80	(1,271.20)	(202.2%)
Total COGS	945.00	4,699.80	(3,754.80)	(397.3%)
Gross Profit	752,028.69	666,873.89	85,154.80	11.3%
Expense				
Unmapped	0.00	1,065.22	(1,065.22)	100.0%
Business Expenses				
Accounting	3,207.71	3,207.71	0.00	0.0%
Bank Charges	280.04	280.04	0.00	0.0%
Building Costs	4,092.53	4,092.53	0.00	0.0%
Disposal Costs	402.53	182.53	220.00	54.7%
Dues and Subscriptions	3,043.06	843.06	2,200.00	72.3%
Equipment	853.29	853.29	0.00	0.0%
Insurance – Worker's Comp	555.98	555.98	0.00	0.0%
Interest Expense	8,702.34	8,702.34	0.00	0.0%
Legal	794.64	794.64	0.00	0.0%
Liability Insurance	3,691.78	1,491.78	2,200.00	59.6%
Malpractice Insurance	2,936.36	736.36	2,200.00	74.9%
Materials	16.72	16.72	0.00	0.0%
Merchant Service Fees	5,185.18	5,185.18	0.00	0.0%
Office Supply	1,989.75	1,989.75	0.00	0.0%
Other Insurance	246.80	246.80	0.00	0.0%
Outsourcing Fees	380.42	380.42	0.00	0.0%
Postage and Delivery	418.75	418.75	0.00	0.0%
Printing Costs	215.86	215.86	0.00	0.0%
Processing Costs	1,346.49	1,346.49	0.00	0.0%
Professional Licenses	419.43	419.43	0.00	0.0%
Professional Services	26,998.00	4,998.00	22,000.00	81.5%
Retirement Plan Costs	101.51	101.51	0.00	0.0%
Taxes	3,662.49	1,462.49	2,200.00	60.1%
Tech Expenses	3,367.83	3,367.83	0.00	0.0%
Uniforms	418.18	418.18	0.00	0.0%
Total Business Expenses	73,327.67	42,307.67	31,020.00	42.3%
Facility & Equipment Expenses				
Cleaning Costs	880.88	880.88	0.00	0.0%
Communications Costs	1,662.43	1,662.43	0.00	0.0%
Equipment Rental	342.94	342.94	0.00	0.0%
Office Maintenance	955.97	955.97	0.00	0.0%
Property Taxes	1,122.33	1,122.33	0.00	0.0%
Rent	22,305.05	22,305.05	0.00	0.0%
Repairs and Maintenance	1,641.77	1,641.77	0.00	0.0%
Utilities	2,893.57	2,893.57	0.00	0.0%

	Jan 01, 2022-Jan 31, 2022	Jan 01, 2021-Jan 31, 2021	\$ Diff	% Diff
Total Facility & Equipment Expenses	31,804.94	31,804.94	0.00	0.0%
Marketing Expenses				
Advertising and Promotion	6,849.11	4,160.71	2,688.40	39.3%
Internet and Website	5,316.81	5,316.81	0.00	0.0%
SEO	3,524.29	3,524.29	0.00	0.0%
Total Marketing Expenses	15,690.20	13,001.80	2,688.40	17.1%
Owner Expenses				
Cars	1,444.08	1,444.08	0.00	0.0%
Donations	463.58	463.58	0.00	0.0%
Entertainment	1,272.59	1,272.59	0.00	0.0%
Parking and Tolls	73.68	73.68	0.00	0.0%
Special Marketing Costs	373.34	373.34	0.00	0.0%
Staff Development	508.07	508.07	0.00	0.0%
Training	2,136.27	2,136.27	0.00	0.0%
Travel Expense	2,058.19	2,058.19	0.00	0.0%
Total Owner Expenses	8,329.79	8,329.79	0.00	0.0%
Payroll Expenses				
401K	722.70	722.70	0.00	0.0%
Back Payroll Expenses	167.86	167.86	0.00	0.0%
Benefits	1,881.51	4,569.91	(2,688.40)	(142.9%)
Contractors	2,573.54	2,573.54	0.00	0.0%
Executive Assistant Comp	18,374.44	18,374.44	0.00	0.0%
Hygienist Compensation	20,229.84	20,229.84	0.00	0.0%
Misc Salary Costs	26,840.99	26,840.99	0.00	0.0%
Office Staff Compensation	22,454.94	22,454.94	0.00	0.0%
Part-time Labor	3,006.43	3,006.43	0.00	0.0%
Payroll Service Fees	829.97	829.97	0.00	0.0%
Payroll Taxes	9,071.46	9,071.46	0.00	0.0%
Profit Sharing Pool	247.39	247.39	0.00	0.0%
Reimbursement	1.39	1.39	0.00	0.0%
Salaries	2,619.30	2,619.30	0.00	0.0%
Total Payroll Expenses	109,021.75	111,710.15	(2,688.40)	(2.5%)
Temp Labor Costs				
Temp Labor	11,040.37	11,040.37	0.00	0.0%
Temp Retirement Program	71.26	71.26	0.00	0.0%
Temp Salary	40,192.70	18,192.70	22,000.00	54.7%
Total Temp Labor Costs	51,304.33	29,304.33	22,000.00	42.9%
Variable Costs				
Dental Supplies	41,815.38	19,815.38	22,000.00	52.6%
Dentures and Implants	6,375.75	6,375.75	0.00	0.0%
Lab Fees	17,719.88	17,719.88	0.00	0.0%
Total Variable Costs	65,911.01	43,911.01	22,000.00	33.4%
Total Expense	355,389.69	281,434.91	73,954.78	20.8%
Net Ordinary Income	396,639.00	385,438.98	11,200.02	2.8%
Other Income/Expense				
Other Income				
Fees for Other Services	445.20	2,504.60	(2,059.40)	(462.6%)
Refunds from Clients	340.20	1,320.20	(980.00)	(288.1%)
Total Other Income	785.40	3,824.80	(3,039.40)	(387.0%)
Other Expense				
Doctor Comp				
Disability Ins	805.20	25,005.20	(24,200.00)	(3005.5%)

	Jan 01, 2022-Jan 31, 2022	Jan 01, 2021-Jan 31, 2021	\$ Diff	% Diff
Health Ins	1,100.00	3,300.00	(2,200.00)	(200.0%)
Life Insurance	514.80	7,334.80	(6,820.00)	(1324.8%)
Owner Salary	44,000.00	6,600.00	37,400.00	85.0%
Payroll Taxes	4,378.00	2,178.00	2,200.00	50.3%
Retirement Fund	286.00	286.00	0.00	0.0%
Total Doctor Comp	51,084.00	44,704.00	6,380.00	12.5%
Total Other Expense	51,084.00	44,704.00	6,380.00	12.5%
 Net Other Income	 (50,298.60)	 (40,879.20)	 (9,419.40)	 18.7%
Net Income	346,340.40	344,559.78	1,780.62	0.5%

Forecast Based on Prior Two Years Performance

Projected From The Last 90 Days Forward

Snapshot Metrics

Last Month Income	752,974
Last Month COGS	945
Last Month Expense	355,390
Last Month Other Income	785
Last Month Other Expense	51,084
Last Month Net Income	346,340

Forward-looking Trend

	Actual		Projected			
	YTD - YOY Variance	Last 90 Days	Next 1 - 90 Days	Next 91 - 180 Days	Next 181 - 270 Days	12 Month Trended Forecast
Total Income	36%	2,691,333	2,935,327	3,201,441	3,491,681	12,319,782
Total COGS	-24%	5,383	5,058	4,752	4,465	19,657
Gross Profit	37%	2,685,950	2,932,575	3,201,845	3,495,840	12,316,209
Total Expense	45%	1,429,259	1,591,331	1,771,782	1,972,695	6,765,066
Net Ordinary Income	27%	1,256,691	1,341,225	1,431,446	1,527,736	5,557,098
Total Other Income	-20%	6,392	6,067	5,759	5,466	23,685
Total Other Expense	173%	311,124	445,460	637,798	913,184	2,307,567
Net Other Income	192%	(304,732)	(451,030)	(667,564)	(988,055)	(2,411,381)
Net Income	0%	951,959	952,900	953,842	954,785	3,813,486

ENTITIES IN THIS REPORT

Apple Family Dental; Church Family Dental Clinic; Dallas Dental Group

Qvinci Dental Group
A/R Aging Summary As of:
March 14, 2022

	Current	1 - 30	31 - 60	61 - 90	Over 90	Total
A/R Aging						
Billy Customer		77,000.00	77,000.00	77,000.00	2,156,000.00	2,387,000.00
Carlos Customer		111,650.00			1,339,800.00	1,451,450.00
Dan Customer					138,600.00	138,600.00
Sally Customer				192,500.00	3,080,000.00	3,272,500.00
Tina Customer		38,500.00	77,000.00	77,000.00	3,503,500.00	3,696,000.00
Total A/R Aging		227,150.00	154,000.00	346,500.00	10,217,900.00	10,945,550.00

Qvinci Dental Group
A/P Aging Summary As of:
March 14, 2022

	Current	1 - 30	31 - 60	61 - 90	Over 90	Total
A/P Aging						
Premier Advertising		7,150.00			128,700.00	135,850.00
Uniforms Direct		550.00			9,900.00	10,450.00
Total A/P Aging		7,700.00			138,600.00	146,300.00

	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 01, 2021-Jan 31, 2022
Retirement Plan Costs	305	102	203	102	203	102	203	102	203	102	203	102	1,929
Taxes	8,787	3,662	7,325	3,662	7,325	3,662	7,325	3,662	7,325	3,662	7,325	3,662	67,387
Tech Expenses	10,103	3,368	6,736	3,368	6,736	3,368	6,736	3,368	6,736	3,368	6,736	3,368	63,989
Uniforms	1,805	418	836	968	836	418	1,386	418	836	968	836	418	10,145
Total Business Expenses	189,513	73,328	146,655	73,878	146,655	73,328	147,205	73,328	146,655	73,878	146,655	73,328	1,364,406
Facility & Equipment Expenses													
Cleaning Costs	2,643	881	1,762	881	1,762	881	1,762	881	1,762	881	1,762	881	16,737
Communications Costs	4,987	1,662	3,325	1,662	3,325	1,662	3,325	1,662	3,325	1,662	3,325	1,662	31,586
Equipment Rental	1,029	343	686	343	686	343	686	343	686	343	686	343	6,516
Office Maintenance	2,868	956	1,912	956	1,912	956	1,912	956	1,912	956	1,912	956	18,163
Property Taxes	3,367	1,122	2,245	1,122	2,245	1,122	2,245	1,122	2,245	1,122	2,245	1,122	21,324
Rent	66,915	22,305	44,610	22,305	44,610	22,305	44,610	22,305	44,610	22,305	44,610	22,305	423,796
Repairs and Maintenance	4,925	1,642	3,284	1,642	3,284	1,642	3,284	1,642	3,284	1,642	3,284	1,642	31,194
Utilities	8,681	2,894	5,787	2,894	5,787	2,894	5,787	2,894	5,787	2,894	5,787	2,894	54,978
Total Facility & Equipment Expenses	95,415	31,805	63,610	31,805	63,610	31,805	63,610	31,805	63,610	31,805	63,610	31,805	604,294
Marketing Expenses													
Advertising and Promotion	23,847	9,491	13,698	10,149	13,698	6,849	16,998	6,849	13,698	10,149	13,698	6,849	145,975
Internet and Website	18,150	5,317	10,634	7,517	10,634	5,317	12,834	5,317	10,634	7,517	10,634	5,317	109,819
SEO	12,223	3,524	7,049	5,174	7,049	3,524	8,699	3,524	7,049	5,174	7,049	3,524	73,562
Total Marketing Expenses	54,221	18,332	31,380	22,840	31,380	15,690	38,530	15,690	31,380	22,840	31,380	15,690	329,356
Owner Expenses													
Cars	4,332	1,444	2,888	1,444	2,888	1,444	2,888	1,444	2,888	1,444	2,888	1,444	27,438
Donations	1,391	464	927	464	927	464	927	464	927	464	927	464	8,808
Entertainment	3,818	1,273	2,545	1,273	2,545	1,273	2,545	1,273	2,545	1,273	2,545	1,273	24,179
Parking and Tolls	221	74	147	74	147	74	147	74	147	74	147	74	1,400
Special Marketing Costs	1,120	373	747	373	747	373	747	373	747	373	747	373	7,093
Staff Development	1,524	508	1,016	508	1,016	508	1,016	508	1,016	508	1,016	508	9,653
Training	6,409	2,136	4,273	2,136	4,273	2,136	4,273	2,136	4,273	2,136	4,273	2,136	40,589
Travel Expense	6,175	2,058	4,116	2,058	4,116	2,058	4,116	2,058	4,116	2,058	4,116	2,058	39,106
Total Owner Expenses	24,989	8,330	16,660	8,330	16,660	8,330	16,660	8,330	16,660	8,330	16,660	8,330	15

	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Jan 2022	Feb 01, 2021-Jan 31, 2022
Payroll Taxes	27,214	9,071	18,143	9,071	18,143	9,071	18,143	9,071	18,143	9,071	18,143	9,071	172,358
Profit Sharing Pool	742	247	495	247	495	247	495	247	495	247	495	247	4,700
Reimbursement	4	1	3	1	3	1	3	1	3	1	3	1	26
Salaries	7,858	2,619	5,239	2,619	5,239	2,619	5,239	2,619	5,239	2,619	5,239	2,619	49,767
Total Payroll Expenses	327,065	106,380	218,043	109,022	218,043	109,022	218,043	109,022	218,043	109,022	218,043	109,022	2,068,771
Temp Labor Costs													
Temp Labor	33,121	11,040	22,081	11,040	22,081	11,040	22,081	11,040	22,081	11,040	22,081	11,040	209,767
Temp Retirement Program	214	71	143	71	143	71	143	71	143	71	143	71	1,354
Temp Salary	98,578	40,193	80,385	40,193	80,385	40,193	80,385	40,193	80,385	40,193	80,385	40,193	741,661
Total Temp Labor Costs	131,913	51,304	102,609	51,304	102,609	51,304	102,609	51,304	102,609	51,304	102,609	51,304	952,782
Variable Costs													
Dental Supplies	103,446	41,815	83,631	41,815	83,631	41,815	83,631	41,815	83,631	41,815	83,631	41,815	772,492
Dentures and Implants	19,127	6,376	12,752	6,376	12,752	6,376	12,752	6,376	12,752	6,376	12,752	6,376	121,139
Lab Fees	53,160	17,720	35,440	17,720	35,440	17,720	35,440	17,720	35,440	17,720	35,440	17,720	336,678
Total Variable Costs	175,733	65,911	131,822	65,911	131,822	65,911	131,822	65,911	131,822	65,911	131,822	65,911	1,230,309
Total Expense	999,914	359,152	711,845	364,155	714,542	356,455	719,545	355,390	710,779	363,090	710,779	355,390	6,721,036
Net Ordinary Income	329,804	590,356	337,504	435,203	446,457	442,903	368,304	560,318	343,269	494,782	365,270	396,639	5,110,808
Other Income/Expense													
Other Income													
Fees for Other Services	3,650	2,505	3,650	2,505	3,650	2,505	3,650	0	1,145	1,590	2,036	445	27,329
Refunds from Clients	1,800	1,320	1,800	1,320	1,800	1,320	1,800	0	480	820	1,161	340	13,964
Total Other Income	5,450	3,825	5,450	3,825	5,450	3,825	5,450	0	1,625	2,411	3,196	785	41,293
Other Expense													
Doctor Comp													
Disability Ins	2,416	1,610	2,416	1,610	2,416	1,610	2,416	1,610	2,416	2,416	1,610	805	23,351
Health Ins	5,500	2,200	5,500	2,200	5,500	2,200	5,500	2,200	5,500	3,300	2,200	1,100	42,900
Life Insurance	8,364	1,030	8,364	1,030	8,364	1,030	8,364	1,030	8,364	1,764	1,030	515	49,249
Owner Salary	160,600	88,000	160,600	88,000	160,600	88,000	160,600	88,000	160,600	136,400	88,000	44,000	1,423,400
Payroll Taxes	13,134	8,756	13,134	8,756	13,134	8,756	13,134	8,756	13,134	13,134	8,756	4,378	126,962
Retirement Fund	858	572	858	572	858	572	858	572	858	858	572	286	8,294
Total Doctor Comp	190,872	102,168	190,872	102,168	190,872	102,168	190,872	102,168	190,872	157,872	102,168	51,084	1,674,156
Total Other Expense	190,872	102,168	190,872	102,168	190,872	102,168	190,872	102,168	190,872	157,872	102,168	51,084	1,674,156
Net Other Income	(185,422)	(98,343)	(185,422)	(98,343)	(185,422)	(98,343)	(185,422)	(102,168)	(189,247)	(155,461)	(98,972)	(50,299)	(1,632,863)
Net Income	144,382	492,012	152,082	336,860	261,035	344,560	182,882	458,150	154,022	339,321	266,298	346,340	3,477,945